

***What previous participants
have said about The
Developer's Toolkit:***

"Now I'm ready to tackle the challenge"

"I love this type of learning"

**"Thanks for the great experience. There is a
wealth of knowledge in the toolkit and I will
make good use of it."**

**"I really enjoyed the way the program was
organized & presented."**

**"This is a very innovative approach and I
appreciate it - I will retain much more from this
than I would from a more traditional
workshop."**

"Overall — outstanding workshop."



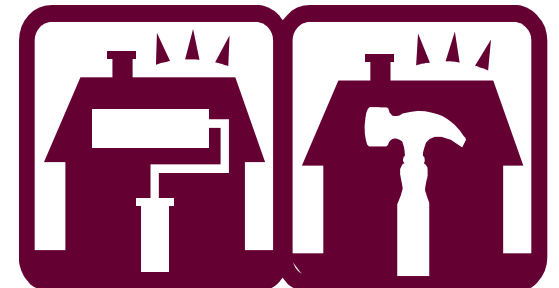
The Colorado Division of Housing
Attn: Antoniette Estrada
1313 Sherman Street Room 518
Denver, CO 80203

**The Colorado Division of
Housing Presents...**

THE DEVELOPER'S TOOLKIT

January 29 & 30, 2008

***Mile High United Way
Founders Room
2505 Eighteenth Street
Denver, CO 80211-3939***



Housing Colorado: The Developer's Toolkit

Join the Colorado Division of Housing for an exciting two day workshop designed to enlighten participants about the art and science of affordable housing development. Through role-playing, participants will attempt to solve the housing challenge facing a typical Colorado community. Hands-on exercises will provide a working knowledge of the critical steps necessary to develop an affordable rental housing community.

YOU WILL LEARN:

- * The process of developing housing
- * Real estate terminology
- * Production of cost-effective, high quality housing
- * Selection of contract service providers
- * Cost containment techniques
- * Negotiating with the various players



All participants will receive a copy of the comprehensive housing development resource manual, *Housing Colorado: The Developer's Toolkit*.

The training format requires that participants be able to attend all scheduled sessions.

AGENDA:

Day One 8:30 - 4:00

- 8:30 Welcome & Ground Rules
- 8:45 Introduction to Case Study
- 9:00 Assess Organizational Capacity
- 10:15 Select a Site and Site Control
- 12:00 LUNCH
- 1:00 Define Housing Need
- 3:00 Navigate Planning & Zoning
- 3:45 Wrap-up Day 1
- 4:00 Adjourn

Day Two 8:30 - 4:00

- 8:30 Introduce Day 2
- 8:45 Navigate Planning & Zoning (cont.)
- 10:15 Select the Architect & Owner's Representative
- 12:00 LUNCH
- 1:00 Evaluate Financial Feasibility
- 3:00 Negotiate Change Orders
- 3:45 Ground Breaking Ceremony
- 4:00 Adjourn

Please try to arrive by 8:15 a.m. to find your assigned seat and enjoy some breakfast before we get started at 8:30 a.m.



Breaks are designed into the flow of the workshop and will be taken at appropriate times. Please dress comfortably.

REGISTRATION FORM

Name & Title

Organization

Mailing Address

City, State Zip

Phone #

Fax #

Email Address

REGISTRATION DEADLINE: January 15th

The number of participants is limited, so please reply ASAP!

Please note: Participants' places will not be held until payment is received. If you register but are unable to attend, we cannot issue refund checks, but we can hold a place for you in a future workshop.

Cost \$65: Includes lunch and resource book. Make checks payable to the Division of Housing and mail them with this form to:

The Colorado Division of Housing

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Denver, CO 80203

For more information, contact:
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